

# Kværner

– status og vegen vidare

**Frukostmøte Stord Næringsråd**

Steinar Røgenes, adm. direktør Kværner Stord AS

19. september2013

# Dette er Kvaerner

Skreddarsydd for å gjennomføra store og kompliserte prosjekt



EPC-selskap

3000 tilsette

Til stade i 9 land

Leverandør til olje-  
og gassindustrien i  
Noreg og utlandet

Ordreserve på  
NOK 29,6 mrd. pr Q2  
2013

# Fem forretningsområde

UPSTREAM				DOWNSTREAM & INDUSTRIAL
CONCRETE	JACKETS	CONTRACTORS NORWAY	CONTRACTORS INTERNATIONAL	E&C AMERICAS
				
				

**Global leader in gravity based concrete structures**

Concrete substructures

**European leader in steel jackets**

Large steel jackets for oil & gas installations  
Wind jackets

**Leading EPC contractor to the North Sea market**

Topsides  
Floaters  
Onshore facilities  
Decommissioning

**Spearhead for international expansion**

Topsides  
Floaters  
Onshore facilities

**A leading EPC contractor for the American market**

Power plants  
Gas processing  
Chemical and refining  
Steel and pipe manufacturing  
Gas fired power plants  
Plant maintenance and environmental compliance

# Ny leiargruppe for Contractors Norway



EVP  
Steinar Røgenes



HR & Adm.  
Holger Iversen



Finance  
Hans Bruntveit



HSSE  
Einar Gjestrum



QM & Cont. impr.  
Dagfinn Botnen



Engineering  
Atle Bjørkelund



Project Mngmt.  
Anners Fjellhaug



Construction  
Nils Askeland



Completion  
Terje Johansen



Decommissioning  
Eirill Hatlevik



Eldfisk  
Jan-Tore  
Elverhaug



Nyhamna  
Heine Haktorson



Edvard Grieg  
Jarle Henriksrud

 Stord based

 Oslo based

 Project Directors

# Verdiane våre



# Grunnsteinen er HMSS



# HMSS-statistikk pr. august

	August	Hittil i år	Målsetting	Frekvens	2012
Sjukefråvær i prosent	4,58	5,46	<4,9		5,21
Fråværsskadar (LTIF)	0	3	0	0,62	0,6
Rapporteringspliktige skadar (TRIF)	0	10	<1	2,08	2
Alternativt arbeid	0	2			3
Raude hendingar	2	3			1
Gule hendingar	3	43			37
Observasjonar *	935	5879	9**	2,45	4403



# Kværner på Stord

## Kjerneverksemd

- › Modul- og plattformsamanstilling
- › Landanlegg
- › Installering og påkøpling
- › Opphogging og resirkulering

## Nesten 1600 tilsette

- › 850 operatører
- › 750 funksjonærer



# Lang historie



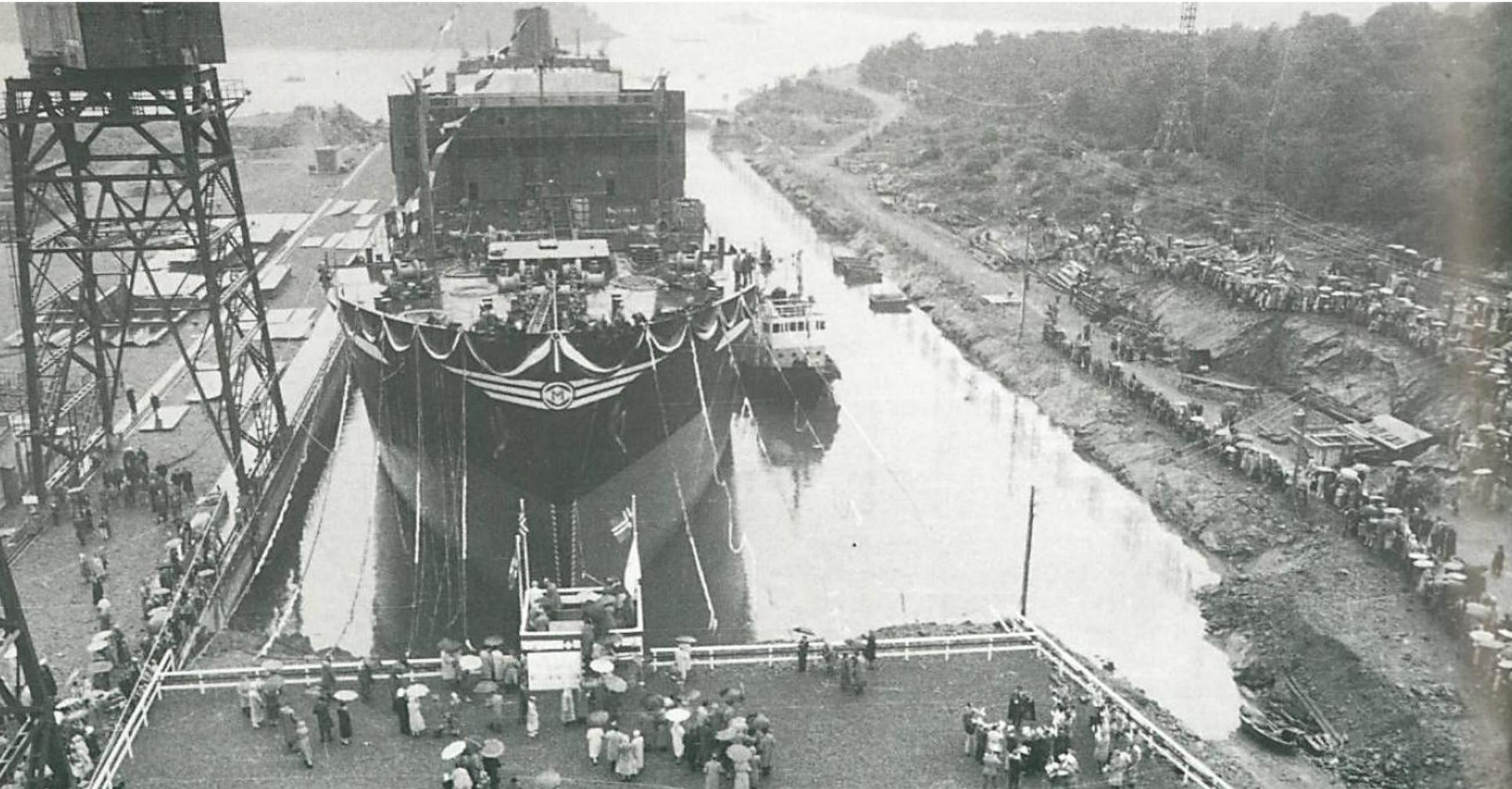
# Etablert i 1919 som sildoljefabrikk



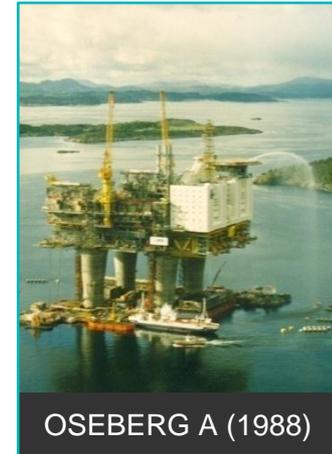
# Leiane skipsverft på 70-talet



# Leiande skipsverft på 70-talet



# Olje og gass frå 1975



# Den eine foten på land frå 2005



**KÅRSTØ**  
EPCM onshore contract



**ORMEN LANGE**  
EPCM onshore contract



**SNØHVIT LNG**  
The first plant of its kind in Europe and the world's northernmost liquefied natural



**MONGSTAD**

- EPC for CO2 Technology Centre (TCM)
- DCR

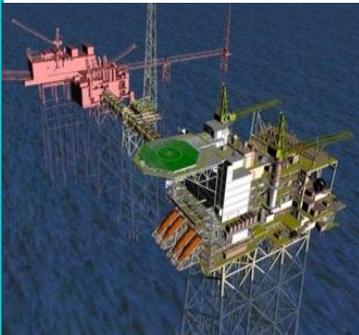


**KOLLSNES**  
EPC for modification and development of gas plant

Contract	Completed
Kårstø	2005
Ormen Lange	2007
Snøhvit LNG	2007
Mongstad TCM	2011
Kollsnes	2012
Mongstad DCR	2013

# Pågående prosjekt: Eldfisk 2/7 S

## ELDFISK TOPSIDE



**Client**  
ConocoPhillips

**Project**  
EPC contract to deliver  
topside and bridges the  
Eldfisk 2/7 S platform

**Awarded**  
18 March 2011

**Contract value**  
NOK 5.5 billion

**Delivery**  
Early 2014



**18 March 2011**  
Contract award



**25 Sept. 2012**  
First assembly



**Spring 2014**  
Sail-away



**27 Feb. 2012**  
Start fabrication



**19 April 2013**  
Bridges leave Poland



# Pågående prosjekt: Edvard Grieg

## EDVARD GRIEG TOPSIDE



### Client

Lundin Norway AS  
Norway

### Project

EPC of the topside for the  
Edvard Grieg platform

### Awarded

3 May 2012

### Contract value

NOK 8 billion

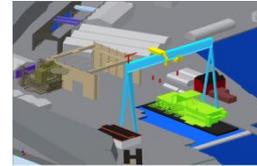
### Delivery

April 2015



**3 May 2012**

Contract award



**Sept. 2013**

Assembly begin



**15 April 2015**

Sail-away



2012

2013

2014

2015

**15 April 2013**

Start fabrication



**Sept 2014**

Commissioning begin



# Pågående prosjekt: Nyhamna EPCm

## NYHAMNA ONSHORE



**Client**  
A/S Norske Shell

**Project**  
Nyhamna onshore  
framework agreement

**Awarded**  
19 April 2012

**Contract value**  
NOK 11 billion

**Duration**  
6 years plus 2+2 years  
options



**19 April 2012**  
Contract award



**Sept. 2013**  
Civil start-up



**Jan. 2015**  
On site  
installation begin

2012

2013

2014

2015

2016

**31 Dec 2012**  
FEED complete



**Jan. 2014**  
Offsite prefab  
begin

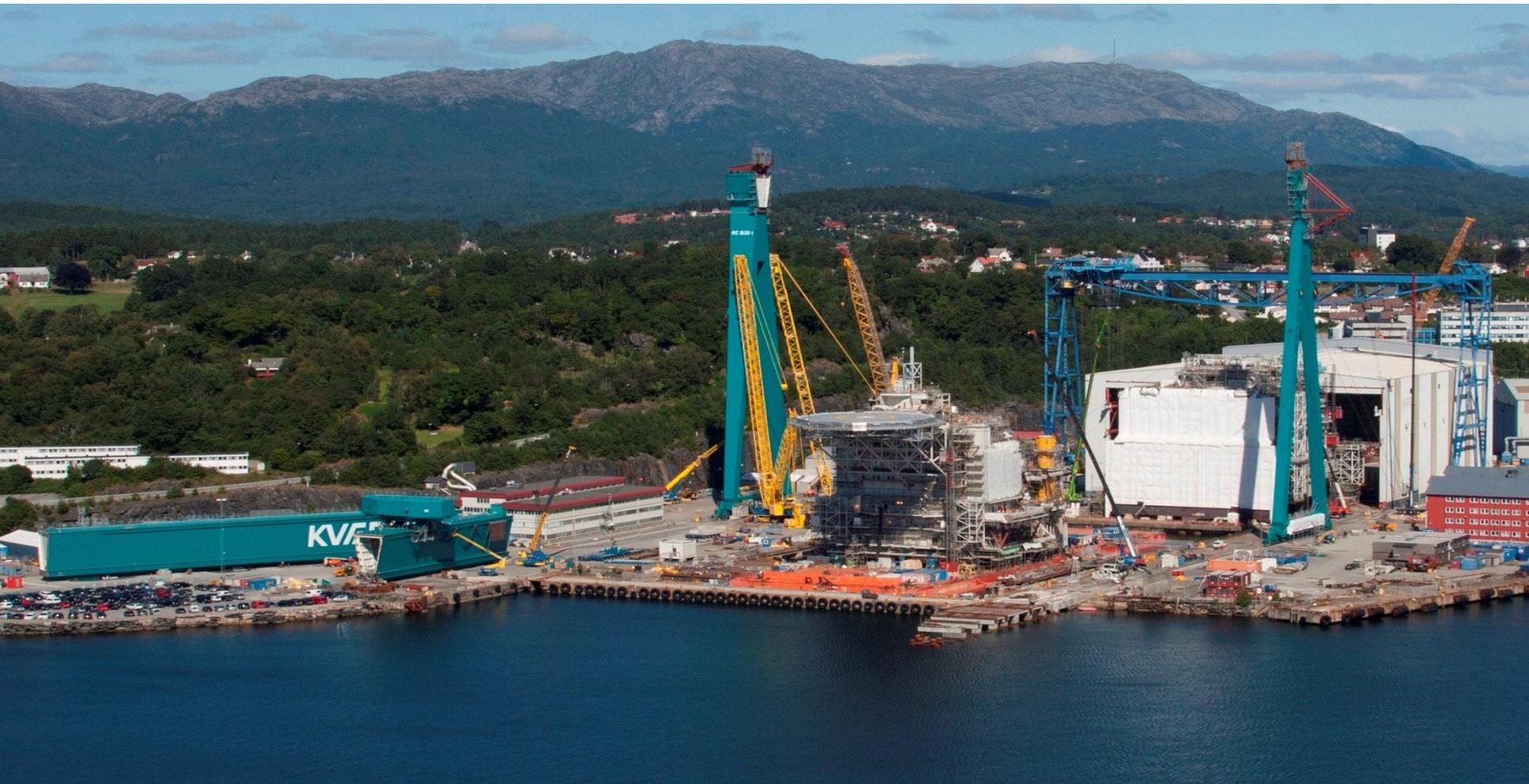


**Jan. 2016**  
Commissioning  
begin



Investerer for framtida:

# Ny traverskran aukar samanstillingskapasiteten



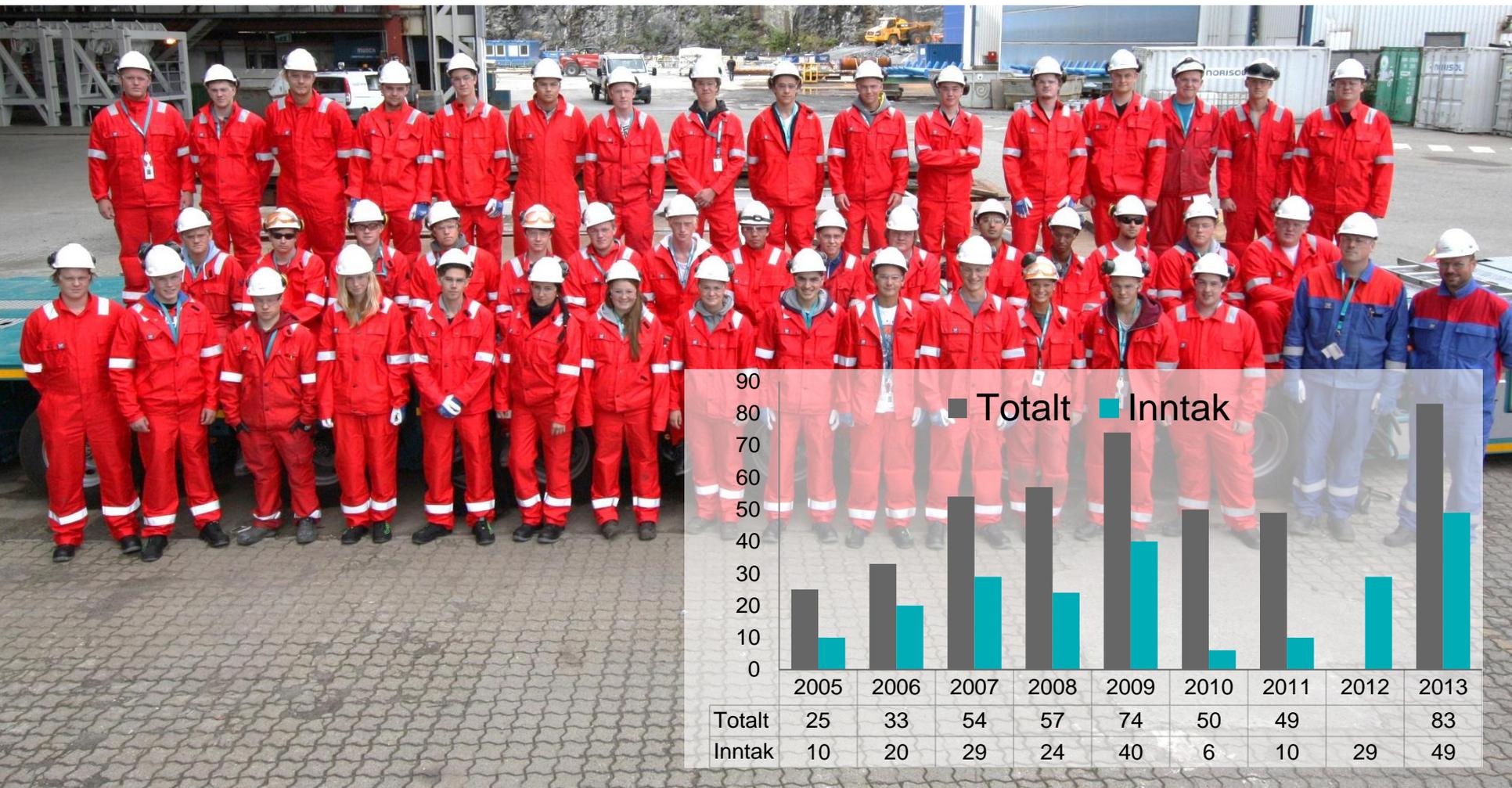
# Kranbein nummer to installert i august



# Traversen i posisjon (2200 tonn)



# Investerer for framtida: Rekordmange lærlingar



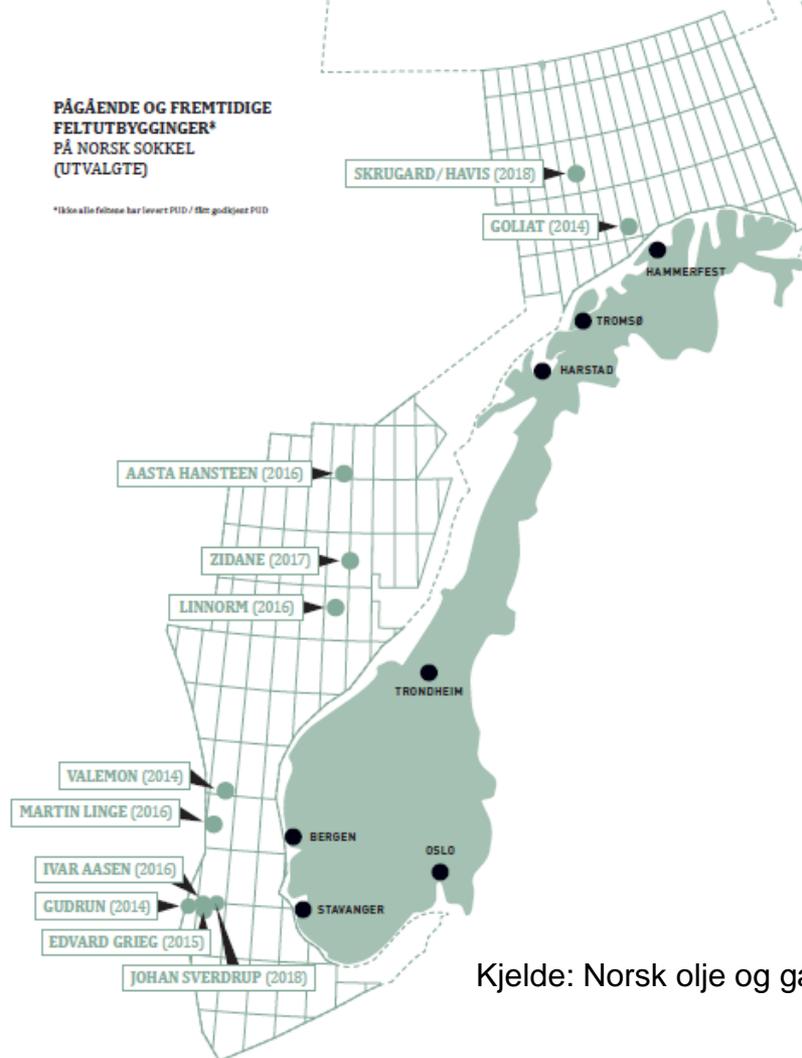


# Marknadssituasjonen

- › Tøffare internasjonal konkurranse
- › Kvaerner tapte i sist tildelingsrunde – jobbar med å betra konkurranseevna



# Pågående og framtidige utbyggingar



Kjelde: Norsk olje og gass

# Johan Sverdrup

› PDO in 2014, first oil in 2018



*Example of Johan Sverdrup field topsides layout. (Illustration: Lundin Petroleum).*

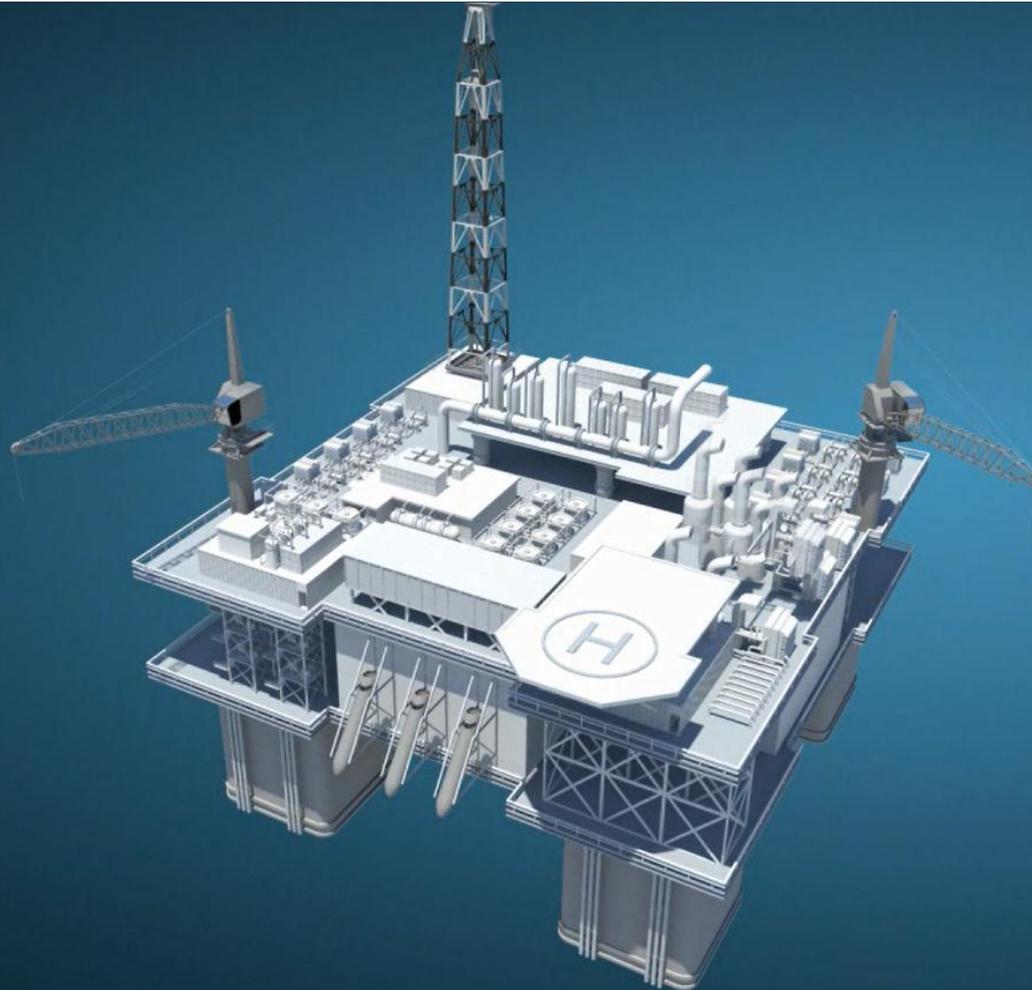
# Initiativ for å styrke konkurransevna



Slide presented at the first quarter presentation 7 May 2013.

Styrken vår:

**Gjennomføra store og kompliserte prosjekt til avtalt kvalitet og tid**

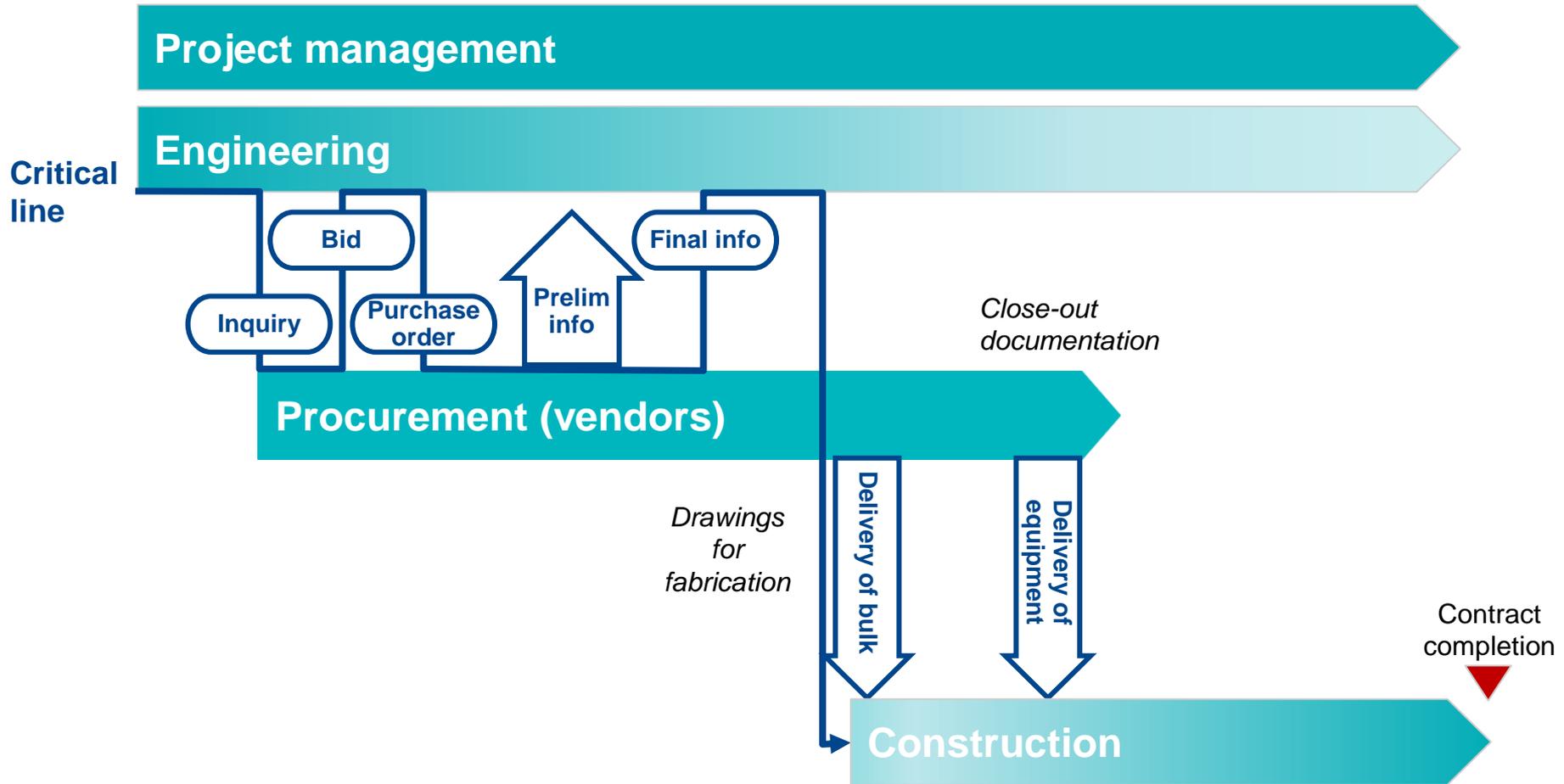


# Ormen Lange 2003-2007

- > **18 000 000** working hours
- > **1 200 000** camp days
- > **100 000** km bus transportation
- > **10 600** people
- > **1200** weekly flights
- > **550** companies
- > **550** offices spaces (Nyhamna)
- > **50+** nationalities
- > **4** official languages
- > **X00.000** documents



# Velprøvd prosjektgjennomføringsmodell



# Avgjerande med kvalitet i alle ledd



# Fordelane ved å ha verft i Noreg



## Verftet på Stord

- › Samanstilling av modular og plattformer
- › Boreplattformer
- › Installering av landanlegg
- › Riving og resirkulering av plattformer



## Verftet på Verdal

- › Stålunderstell for offshore plattformer
- › Spesialverkstad for kaldforming av rør
- › Prefabrikasjon, installasjon og trykktesting av rørsystem både for offshore og landbasert industri

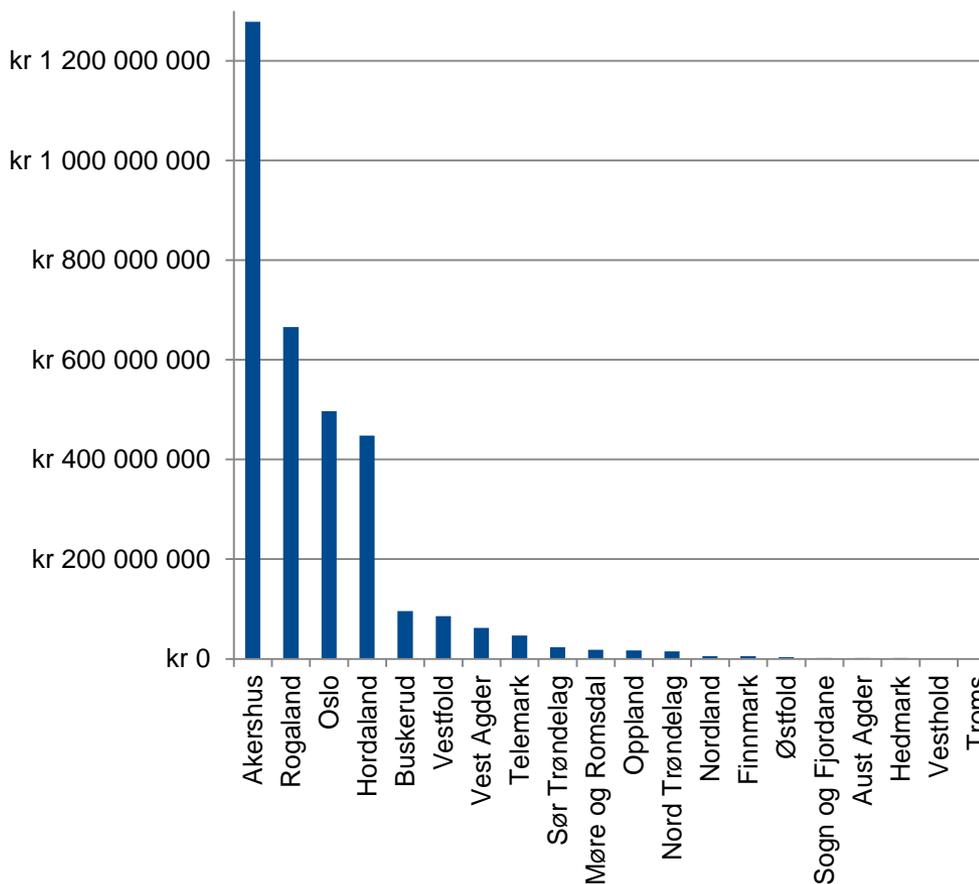
# Ringverknader



## Kværner Stord

# Omsetnad per fylke 2012

FYLKE	SUM
Akershus	kr 1 278 191 150
Rogaland	kr 665 763 381
Oslo	kr 496 586 368
Hordaland	kr 447 823 801
Buskerud	kr 95 724 118
Vestfold	kr 85 410 854
Vest Agder	kr 61 900 797
Telemark	kr 46 658 135
Sør Trøndelag	kr 23 001 043
Møre og Romsdal	kr 18 375 378
Oppland	kr 16 988 661
Nord Trøndelag	kr 14 908 358
Nordland	kr 5 431 194
Finnmark	kr 5 146 655
Østfold	kr 3 191 998
Sogn og Fjordane	kr 1 744 657
Aust Agder	kr 1 540 185
Hedmark	kr 1 407 236
Vesthold	kr 39 516
Troms	kr 1 312
<b>Total</b>	<b>kr 3 269 834 795</b>



# Lokale innkjøp 2012 og historisk

<u>OMRÅDE</u>	<u>SUM</u>
STORD	kr 300 370 290
BØMLO	kr 1 631 836
KVINNHHERAD	kr 1 204 960
SVEIO	kr 490 923
ETNE	kr 172 884
FITJAR	kr 140 054
TYSNES	kr 390
<b>Total</b>	<b>kr 304 011 337</b>

ÅR	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2005	2006	2007	2008	2009	2010	2011	2012
Stord (eksl. ABS (& AEL))	165	149	298	214	269	331	126	109	245	377	392	657	309	478	436	333	466	219
ABS (& AEL)	215	245	248	372	433	151	246	101	322	218	710	1640	1334	763	495	483	178	81
Sunnhordland eksl. Stord	19	11	14	29	40	49	9	10	9	12	6	27	186	60	427	56	41	4
Total Sunnhordland	399	405	560	615	742	531	381	220	576	607	1108	2324	1829	1301	1358	873	685	304

# Takk for meg!



# Copyright and disclaimer

## Copyright

Copyright of all published material including photographs, drawings and images in this document remains vested in Kvaerner and third party contributors as appropriate. Accordingly, neither the whole nor any part of this document shall be reproduced in any form nor used in any manner without express prior permission and applicable acknowledgements. No trademark, copyright or other notice shall be altered or removed from any reproduction.

## Disclaimer

This Presentation includes and is based, inter alia, on forward-looking information and statements that are subject to risks and uncertainties that could cause actual results to differ. These statements and this Presentation are based on current expectations, estimates and projections about global economic conditions, the economic conditions of the regions and industries that are major markets for Kvaerner ASA and Kvaerner ASA's (including subsidiaries and affiliates) lines of business. These expectations, estimates and projections are generally identifiable by statements containing words such as "expects", "believes", "estimates" or similar expressions. Important factors that could cause actual results to differ materially from those expectations include, among others, economic and market conditions in the geographic areas and industries that are or will be major markets for Kvaerner's businesses, oil prices, market acceptance of new products and services, changes in governmental regulations, interest rates, fluctuations in currency exchange rates and such other factors as may be discussed from time to time in the Presentation. Although Kvaerner ASA believes that its expectations and the Presentation are based upon reasonable assumptions, it can give no assurance that those expectations will be achieved or that the actual results will be as set out in the Presentation. Kvaerner ASA is making no representation or warranty, expressed or implied, as to the accuracy, reliability or completeness of the Presentation, and neither Kvaerner ASA nor any of its directors, officers or employees will have any liability to you or any other persons resulting from your use.